



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

January 10, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Hatton, Catherine E.	Long Island Insurance Solutions	\$99,901	44
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$96,511	34
Maisto, Stephen	Senior Health Solutions	\$51,325	6
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Concklin, Ron	Rosenberg-Concklin, Inc.	\$49,963	23
Ahlbum, Tim	Health Coverage Solutions	\$34,200	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$32,278	8
Borosak, William J. Jr.	Secure Financial Group, LLC	\$31,460	7
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Long Island Health Plans, Inc.		\$27,169	9
Lemar, Mike	Sunshine State Agency	\$25,605	19
Professional Group Plans, Inc.		\$23,916	3
Barta, Devin M.	Barta Insurance Agency	\$21,144	7
Amerilife		\$19,283	24
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$17,424	6
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$14,100	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$13,970	11
Bowes, Barbara N.	Bowes Insurance Agency	\$13,608	1
Senior Services of North America, Inc.		\$13,380	7
Marrujo, Rosamaria	Marrujo Insurance Agency	\$13,360	4
Wroblewski, Robert M.	SOS Insurance Group	\$12,960	7
Clark, John W.	Senior Solutions Insurance Agency	\$12,232	9
FNA Insurance Services, Inc.		\$11,856	4
Your Health Insurance Agency, Inc.		\$11,522	4
Gustafson, Erick S.	Gustafson Insurance Agency	\$11,520	1
Rosati, Lisa	Rosati Insurance Agency	\$11,004	4
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$10,815	14
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$10,582	2
Washwick, Karl	The Washwick Agency, Inc.	\$10,382	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$10,096	4
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$9,380	4
Chacon, Cesar	The Insurance Hub	\$8,846	5
Schwartz, Richard S.	Insurance Center of S. Florida	\$8,652	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$8,568	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$8,532	8
Weinfeld, Shia	Weinfeld Insurance Agency	\$8,352	2
Judah, Charles G.	MSIS, Inc.	\$8,176	1
Pollier, Robert L. Jr.	Senior Management Services	\$7,808	3
Alan, Stuart	Senior Care Insurance Center	\$7,632	2
Webster, Larry L.	Webster & Associates, Ltd.	\$7,475	3
Roizman, Zoya	Roizman Insurance Agency	\$7,008	1
American Eagle Consultants, Inc.		\$6,959	10
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$6,886	2
Valery, Albert L.	Valery Insurance Agency	\$6,732	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$6,692	6
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$6,372	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$6,240	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$5,976	1
World Wide Coverage Corp.		\$5,942	2
Olguin, Loren A.	Olguin Insurance Agency	\$5,268	2
Harasym, Kenneth J.	Harasym Insurance Agency	\$5,196	1



## General Agencies

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January 10, 2016

### Bronze Producers (\$2,500 - \$5,000)

Heller, Mark	Heller Insurance Agency	\$4,919	1
Skolnick, Hal S.	Skolnick Insurance Agency	\$4,728	1
Empower Brokerage, Inc.		\$4,704	3
Riva, Antonio	Riva Insurance Agency	\$4,536	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$4,524	1
Schuler, James F.	Consumer Group Services, Inc.	\$4,451	2
Safe Path Benefits, Inc.		\$4,448	4
Duryea, Don B.	Duryea Insurance Agency	\$4,380	4
Collins, Robert D.	Collins Insurance Agency	\$4,368	1
Contemporary Employee Plans, Inc.		\$4,248	1
Schwartz, Scott J.	Insurance Protection Services	\$4,104	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,972	2
Matyskiel, Robert E.	Matyskiel Insurance Agency	\$3,864	2
Gruenwald, Abraham I.	Gruenwald Insurance Agency	\$3,768	1
The General Agent For Agents, Inc.		\$3,708	4
Roy H Reeve Agency, Inc.		\$3,698	1
Savoy, Donald C. Jr.	Savoy Insurance Agency	\$3,698	1
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$3,692	2
Stanton, David R.	Gateway Insurance, Inc.	\$3,647	1
Ronan, David K.	Ronan Insurance Agency	\$3,588	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$3,580	2
Hansen, Keith M.	Hansen Insurance Agency	\$3,491	2
Nelson, Clinton R.	MA Plan Services	\$3,491	2
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,455	2
Phillips, Michael H.	Union Benefit Corp.	\$3,383	1
Daniels, David K.	David K. Daniels & Associates	\$3,312	1
Stacy, Neal	Stacy Insurance Agency	\$3,312	1
Neuschlos, Herman	Neuschlos Insurance Agency	\$3,244	1
Futurity First Insurance Group, Inc.		\$3,216	3
Gavino, Elizabeth P.	Gavino Insurance Agency	\$3,120	2
Secure West Insurance Marketing		\$3,060	1
Centurion Agency, Ltd.		\$3,051	2
Graham, Carter	Shoreline Financial	\$2,928	1
Sachs, Marion S.	Sachs Insurance Group	\$2,928	1
Donato, Anthony L.	Donato Insurance Agency	\$2,927	1
Marengo, Peter	Marengo Insurance Agency	\$2,904	1
Aronoff, Thomas H.	Aronoff Insurance Agency	\$2,844	1
Finkelstein, Lynn	Finkelstein Insurance Agency	\$2,844	1
Paynter, Keith L.	Paynter Insurance Agency	\$2,784	1
Bushko, Heidi	Bushko Insurance Agency	\$2,759	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$2,748	3
Holmquist, James A.	Holmquist Insurance Agency	\$2,637	1
Catron, Edward A.	Catron Insurance Agency	\$2,604	2



# Weekly Leader Board

FOR THE WEEK ENDING

January 10, 2016

## Writing Agents

### Combined Health/Life

#### Diamond Producers (\$20,000 & Above)

Kirby, Joseph S.	\$28,272
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#### Platinum Producers (\$15,000 - \$20,000)

Lawrence, Kevin	\$17,912	Stevens, Jason	\$16,064
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#### Gold Producers (\$10,000 - \$15,000)

Maisto, Stephen	\$14,873	Gordon, Aaron	\$10,656
Ahlbum, Tim	\$13,728	Washwick, Karl	\$10,382
Bowes, Barbara N.	\$13,608	Rosati, Lisa	\$10,104

#### Silver Producers (\$5,000 - \$10,000)

Saylor, Dexter R.	\$9,396	Sheldon, Paul, CLU, ChFC	\$6,372
Stevens, Ray	\$9,178	Sachs, Kerry	\$6,360
Zacharias, William P.	\$8,184	Deross, William P.	\$6,240
Ferrara, Lynda	\$8,176	Fertig, Robert G.	\$6,036
Delauter, Kenneth R. Jr.	\$7,979	Ward-Abdo, Julie	\$5,932
Ahlbum, Jon	\$7,776	Grady, Roger A. Jr.	\$5,712
Major, Victoria A.	\$7,547	Goldenberg, Karen S.	\$5,688
Reisman, Jacob	\$7,536	Ottovogio, Xiomara	\$5,688
Weinstein, Kenneth	\$7,528	Dezego, James	\$5,576
Ehrhart, Margaret M.	\$7,428	Omid, Robert	\$5,576
Roizman, Zoya	\$7,008	Bahlkow, Valerie J.	\$5,398
Jaffe, Joseph A.	\$6,912	Short, James P.	\$5,208
Valery, Albert L.	\$6,732	Horne, Dawn M.	\$5,202
Mayer, Bruce P.	\$6,655	Harasym, Kenneth J.	\$5,196
Caravousanos, George J. Jr.	\$6,384		



# Weekly Leader Board



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

January 10, 2016

### Bronze Producers (\$2,500 - \$5,000)

Heller, Mark	\$4,919	Sprague, James A. Sr.	\$3,323
Rose, Scott A.	\$4,872	Stacy, Kermit N.	\$3,312
Skolnick, Hal S.	\$4,728	Charley, Dennis	\$3,300
Klein, Russell	\$4,656	Clanton, Danny	\$3,276
Wiedersum, Bryan F.	\$4,524	Derevensky, Jackie	\$3,276
Simonetti, Ronald	\$4,512	Matyskiel, Robert E.	\$3,276
Sandler, Steven A.	\$4,456	Minervini, Debra A.	\$3,276
Siemer, Gail	\$4,456	Vickers, Jordan	\$3,276
Cartier, Chelsey L.	\$4,446	Gumora, Helene	\$3,272
Brown, Matthew	\$4,400	Ripoll, Glenn A.	\$3,264
Alan, Stuart	\$4,356	Kolman, Robert	\$3,244
Rashkin, James A.	\$4,248	Gorden, Renee G.	\$3,108
Loebig, George J.	\$4,187	Cleveland, Keith E.	\$3,084
Berlingieri, Joanne	\$4,144	Robbins, Philip L.	\$3,060
Schwartz, Scott J.	\$4,104	Grekin, Clifford A.	\$3,040
Hooker, Thad N.	\$4,080	Westfall, Edward B.	\$2,988
Barta, Devin M.	\$4,068	Elfrink, Priscilla	\$2,976
Gruenwald, Abraham I.	\$3,768	Wright, Keith A.	\$2,976
Gaska, Nancy	\$3,720	Weiner, Harvey E.	\$2,964
Mairano, Alexander E.	\$3,720	Goldstein, Lawrence	\$2,928
Fisher, Susan	\$3,712	Sachs, Marion S.	\$2,928
Riva, Antonio	\$3,708	Donato, Anthony L.	\$2,927
Gagen, Mark T.	\$3,698	Marengo, Peter	\$2,904
Martin, Barbara A.	\$3,696	Aronoff, Thomas H.	\$2,844
Stanton, David	\$3,647	Finkelstein, Lynn	\$2,844
Gilbert, Brian	\$3,636	Freedman, Michael J.	\$2,844
Chacon, Cesar	\$3,600	Hatton, John W.	\$2,844
Payant, Thomas A.	\$3,600	Kingsley, Beverly J.	\$2,844
Ronan, David K.	\$3,588	Wheeler, Robert D.	\$2,844
Schwartz, Richard S.	\$3,588	Paynter, Keith L.	\$2,784
Campana, Diana M.	\$3,480	Elder, Philip R.	\$2,759
Mangini, Nicholas L.	\$3,480	Hargis, Mark D.	\$2,724
Root, David H.	\$3,480	Badessa, Joseph J.	\$2,676
Taylor, Bruce	\$3,479	Dettloff, Scott	\$2,676
Webster, Larry L.	\$3,444	Hansen, Keith M.	\$2,676
Burke, April L.	\$3,408	Liedtke, Sabra K.	\$2,676
Borosak, William J. Jr.	\$3,396	Revilla, Oscar	\$2,676
Martin, Jonathan	\$3,396	Holmquist, James A.	\$2,637
Gerber, Lawrence A.	\$3,383	Sweeney, Alexander	\$2,603
Jacobson, Sandy A.	\$3,359	Aboul-Hosn, Haitham M.	\$2,592
Cotter, Donald	\$3,356	Sena, Gloria	\$2,544